

**DECISION**

**THE COMPTROLLER GENERAL  
OF THE UNITED STATES**  
WASHINGTON, D.C. 20548

29794

**FILE:** B-216791**DATE:** November 13, 1984**MATTER OF:** Mahon Inc.**DIGEST:**

Failure to furnish complete descriptive literature required by the solicitation by bid opening for the evaluation of the bid renders the bid nonresponsive.

Mahon Inc. (Mahon) protests rejection of its bid as nonresponsive to invitation for bids (IFB) No. DAAG02-84-B-0054 issued by the Department of the Army, Anniston Army Depot, Anniston, Alabama for a robotic paint finishing system. Mahon's bid was rejected as nonresponsive because the descriptive literature furnished by Mahon required by the IFB was not complete.

The IFB provided that descriptive literature was required to establish, for the purposes of evaluation and award, the details of the product which the bidder proposed to furnish to satisfy the technical specifications and had to be submitted before bid opening. Although Mahon alleges that it would be impractical to include such descriptive literature for every paragraph of the specifications in its proposal, we have held that the submission of descriptive literature, where the literature is used for bid evaluation, is a matter of responsiveness and when such data is not furnished prior to bid opening, the bid must be rejected. See John C. Dorsey, Inc., B-212789, Sept. 20, 1983, 83-2 CPD ¶ 350. Since the descriptive literature furnished by Mahon did not address specific features specified in the solicitation as requiring descriptive literature, the bid was properly rejected.

The protest is summarily denied.

*Sheldon J. Sorokin*  
for  
Comptroller General  
of the United States

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